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OFFICIAL PUBLICATION WOMEN IN NUMISMATICS

# winning ways

**San Francisco Mint 1906**
**'The Granite Lady'**

VOLUME 8 NO. 2 APRIL, 1999

# WIN

**WOMEN IN NUMISMATICS**



**Organization Mailing Address:**
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**Irvine. CA 92604**



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Vice-President.....Cindy Grellman
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**Newsletter**

*WINNING WAYS* is a quarterly publication of Women In Numismatics. The acceptance of an ad (business or classified) does not constitute approval or endorsement by WIN. WIN claims no liability for content of business or classified ads. All ads are accepted on a space limited basis.

**Letters-to-the-Editor Policy**

Letters-to-the-Editor are welcome from both members and non-members and must include your name, address and phone number.

Letters will be published in *WINNING WAYS* as space and publication deadlines permit. and are subject to Editorial discretion.

Whenever a letter is addressing a specific problem that the Board can assist in resolving, it will be forwarded to the appropriate personnel.

**Feature Articles**

Articles, photos and features pertaining to the numismatic industry are welcome and are subject to editorial discretion and editing.

**Publication deadline dates:**

February 15.....April issue
June 1.....August issue
October 1st.....January issue

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**Patti Jagger**

# THE PRESIDENT'S PAGE

**Greetings,**

Attending the A.N.A. show in Sacramento recently was an interesting blend of the old and the new. The "old days" was evidenced by the incredible attendance on Saturday; people lined up out the doors and down the hallway waiting to get in. The A.N.A. staff pitched in so no one had to wait in line for more than five minutes and the dealers had happy customers. The "new" line-up of potential candidates for governor this year has increased to 13 as of March 17. I took part in the forum on Friday as one of these candidates. Steve Bobbitt and Barbara Gregory managed it with skill and made every minute count, quite a feat considering all the personalities involved.

Ballots will be mailed out separately this year about May 31 and must be returned by July 10. Take a good look at all the candidates and then do vote. These are the people that will be taking the largest coin organization in the world into the next century, and your dues and bourse fees pay the way. Don't be afraid to ask them how they plan to do this.

At the upcoming Central States and Long Beach shows, we will have a fund raiser for our W.I.N. Scholarship Fund. So far, we have arranged to send 16 members to the Summer Seminar, all expenses paid. Three are slated for this summer. I am very proud of **all the effort of the ticket sellers and the dealer support.**

Several members of our Board of Directors will be unable to continue after this year and I encourage you to consider replacing them. New blood brings new ideas, so help us stir the pot of imagination. It would be wonderful if a gentleman came on board, another first for W.I. N.

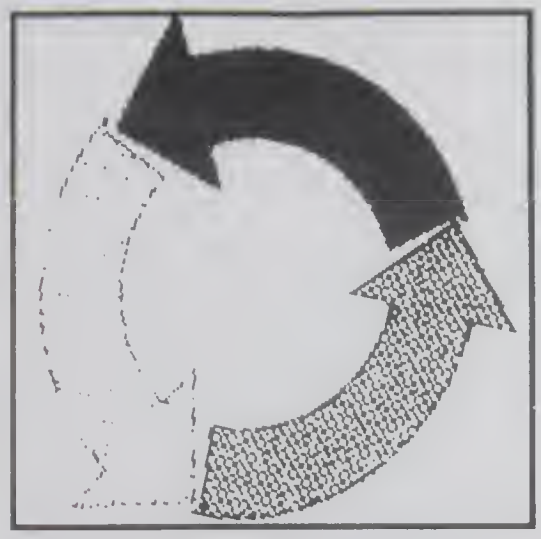
Our membership keeps increasing, thanks to the dedication of people like Don Charters who signed up several at Sacramento. Kathy Rowe and Rita Jean fell to the power of his persuasive charm, both volunteers at the show. If you have not paid your dues, please do and make Cindy's and Dorothy's job easier. We cannot afford to loose a single link in our chain, only add more to strengthen it.

With all the electronic marketing on the rise, Sandy Gulde will present a program about e-Bay at the June Long Beach meeting. Special door prizes will be given at the Central States meeting, compliments of Jerry Morgan of Scotsman Coins and the program given by the Royal Canadian Mint.

Have a Happy Easter. I hope you all get the bunny you hoped for, candy or not.

HUGS

Patti



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### June 5th Long Beach Show

Our speaker for the June Show in Long Beach will be Sandy Gulde of Arizona Coin Expo.

Subject will be eBay.

How to make money and save money using the Internet eBay program. Whether you are a dealer, collector or the average consumer you won't want to miss this one.

### WIN Meeting

Place: Central States, Milwaukee, WI
Date: Saturday, 8am, April 24, 1999
Speaker: Representative from the Royal Canadian Mint
Subject: Their program and products
Door Prizes
Please join us-coffee and rolls served

Gloria Peters

# Viewpoint

By Gloria Peters

### Advertising and Journal Revision

This seems as good a place as any to inform all our readers about changes in WIN By-Laws that have been proposed and adopted by the majority of WIN Board members.

Prior to this date WIN has published and distributed the *Winning Ways* Journal to coincide with some major coin shows, *ie*. FUN; Central States; the Summer ANA show; and the Silver Dollar show. This has been 'somewhat' satisfactory in the past, however, the Silver Dollar show is now defunct and has been so for some time.

With the holiday season in November and December, plus a number of smaller shows I personally attend at the end of the year, and the October edition running into the January edition time frame WIN has agreed to eliminate the October edition. The new time frames for both advertising and article deadlines is on the inside front cover for reference.

The new publishing and advertising deadline dates are:
Feb. 15 ....April issue
June 1st...August issue
Oct. 1st...January issue

The other issue addressed are the rates. WIN decided to not change the rates or number of Journals ads would appear. Ad rates will remain the same for the same number of Journals. Four issues at the same per issue rate; or 4 issues with the 10% discount 'yearly' rate at our current rate charge.

If this seems confusing it really isn't. Advertisers do not start/stop ads at the same time each year so rather than change rates we will stay the same. Four (4) issues (time frame is one year + one issue) at our regular rates. A bookkeepers dream. Plus your editor will not go 'certifiably crazy' at the end of each year.

Advertisers will still be reminded when their renewal is due. We do ask that you pay promptly ...and in advance. We can't keep our volunteer advertising board member if we have to 'track you down.'

WIN will still distribute left over copies of the Journal at the smaller shows throughout the year.

**Neither Cindy nor I will be attending the ANA Summer Chicago show this year.**
**Good Luck!**

### A.N.A. Spring Money Show

We just returned from the Spring show in Sacramento, CA Sunday evening narrowly avoiding the storm coming in along the coast. Congratulations are in order to the Sacramento Coin Club and the area's media support. On Saturday A.N.A. registered the largest number of people (over 30.00) to ever attend a ANA Money Show in its history....Spring or Summer. Dealers did a massive amount of educating; evaluating coins brought in and, in general, helping the public. It was so refreshing having an enthusiastic crowd it was a pleasure. Not being busy is worse than 'death' to most of us.

I'll step out on a limb and say **it appears media advertising** and a **hard working enthusiatic coin club** are the keys to a successful show for both the community and the dealers. Free admission is also a plus if a promoter really wants the public to attend.

I just hope serious promoters take heed and revise how they do business. Shows are becoming too expensive for the average dealer to take a table for poor public attendance and sales.

### A.N.A. Library Fund Raising

It's that time of year when WIN starts letting our members know there will be ticket sales, by Patti Jaggers, and a drawing for a 'nice' prize at the Central States Show in Milwaukee, the Long Beach show in June, and the A.N.A. World of Money Summer Show in Chicago. The Library is getting a few books rebound with our donations, but it seems to be a tip of a very large iceberg and will continue to need our help for some time.

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Patricia Davis

# Tracking The Market With Pat

By Patricia Davis
Centennial Coin Galleries
Torrance, CA

## PLUNGE PROTECTION TEAM

Back in 1989, A Fed Governor named Robert Heller, proposed rigging the stock market. Heller had just left the Fed when he gave a speech suggesting that the central bank should step in when the market went down sharply and take direct action and buy stock to keep the stock market from collapsing.

The Fed has in the past taken action to prop up the market and economy by adjusting interest rates or by infusing liquidity into the system. The Fed has this past year lowered the interest rate and is now dramatically increasing the money supply.

For political reasons, theoretically, there would be no more market crashes or a serious bear market with government intervention, like Fascism in Italy earlier in this century, where the trains always ran on time. A recent statement from our president was that the government should decide what people should invest in, if given an option to invest a part of their social security contribution, because the public might not invest wisely. This was after his State of the Union Address, in which he proposed the government invest our money for us in the stock market. I guess he feels that the "Plunge Protection Team" is doing an effective job, and would like to expand the program.

A plunge protection team is what Heller was prescribing. There is now a strong indication, not a proven fact, that the Treasury or the Federal Reserve or both have activated a team to prop up the stock market for political reasons. The plunge team buys the S & P 500 Index future contracts, through several large brokerage houses. A good bet is that Rubin's buddies at Goldman Sachs are one of the favored. The government is using leverage by buying future contracts instead of the individual stocks which provides more bang for their bucks. The most immediate problem is that the government is using its clout to expand the "market exuberance" and inflating the bubble even further, instead of allowing the market to deflate slowly back to a reasonable level.

It will be hard to definitely prove that the government, for political reasons, is wagging the bull and spiking the punch but; if it looks like a duck, walks like a duck and goes quack quack it should be called a golden goose for the brokerage firms on Wall Street that are being blessed. Imagine being a brokerage firm that is chosen to handle large option trades for the government, on a Monday after the market closed down very sharply the previous Friday. What to do? What to do? What any brokerage firm would do! Put your prime accounts and managed accounts into the market before exercising the buy order from the government. Instant market genius! When the government's order is filled all of their clients make money as the market is pushed up. The fear of insider trading is nil since the government would never admit to having a plunge team. Really cool for the brokers!

The backlash of this ploy will be when the rubber hits the road. Imagine, if you were to take a balloon and just partially fill it with air then stick a pin into it. The air would escape slowly and the balloon would deflate to the original state of equilibrium, leaving the balloon structurally intact. Now imagine inflating that balloon to full capacity and then pricking the balloon. The balloon would violently fly into many pieces and would no longer resemble its former shape. Market forces can be postponed but not thwarted. Because of political reasons, the excess air is not being allowed to exit the bubble in a slow manner. This market is being rigged and will be until it is overwhelmed by other forces. Until then it is up, up and away.

An echo keeps infiltrating my mind. Create a crisis, advertise the crisis until the population is in a state of fright or distress, then ride in with a preordained plan to save the people and gain control and power over them. This is how Hegel explained how to take control of a population. It has been very successful in past history. A crisis is being created in the financial world.

The popular reason that is given of why the polls indicate that the American people are not that outraged by the president's behavior is expressed best by "It's the economy stupid," a favorite phrase of James Carvell. The stock market is on a roll and if you don't believe that the books are being cooked, as I do, then the economy is hitting on all cylinders without inflation and we are an island called Shangrala.

Greenspan and Rubin are both presidential appointees. It appears that political expediency will hold up the market for as long as it is possible. The Japanese government intervened in their stock market until market forces overwhelmed the government's efforts and brought on a serious crash over ten years ago and their economy is still in dire straits. When the market moves, it takes no prisoners.

One fingerprint of manipulation is that large capitalization stocks have out performed low-cap value stocks. In an open market, small cap stocks have historically outperformed large cap stocks. This is now what has been happening. The exception is the internet stocks, such as Yahoo, eBay and other dot com stocks, these are in a la-la land all of their own, much akin to hybrid tulip bulbs. The reason I have heard that this anomaly is happening is the liquidity that large cap stocks provide. If our economy is the best that it has been in decades and this bull market is going to continue ad infinitum, why the emphasis on liquidity? Why not invest in high growth stocks with a low PE that is usually a small cap company.

There are many small cap stock companies that are not exposed to the international market and provide a niche product or service, either in their region or nationally. These smaller companies are not in competition with the world and many, not all, will muddle through the Y2K problem, unless the worse happens, then we're all toast.

If we have a serious market correction these smaller companies which have not been bid up to high multiples will not fall, percentage-wise, as much as the over-priced or globally exposed large cap companies. A good offense is your best defense in this market. I still feel the smaller value stocks or profitable low PE companies are the way to invest, not the momentum stocks. Value can remain for a long time, whereas momentum usually reverses itself. When in doubt go to cash or short-term T-bills.

Both Greenspan and Rubin know we are only buying time. They both know the score. The Social Security Administration has their Y2K "critical systems" fixed, but the Treasury Department, which prints the social security checks, recently received a grade of D minus from Representative Steve Horn on their Y2K program. Rubin has to be feeling the heat. Will Rubin consider retiring as the Secretary of the Treasury and accept a position in a world banking group or go back to Wall Street with a group that is Y2K compliant and won't have a hangover come 2000? Tough call. I think Greenspan will hang tight, since people will remember him cautioning market participants with his clarion call of "market exuberance" and his "we are not an island" rhetoric. However, Greenspan, by recently expanding the money supply is fueling the stock market. Believe it or not, Greenspan is a closet "gold bug"! If you listen carefully to his testimony before either the Banking Committee or Congress, he drops, very unintrusively, the virtue of a gold standard in past history. If the world's fiat paper money continues to loose confidence, Mr. Greenspan would be the prime person to orchestrate a new world-wide currency system where the main currencies would be backed by gold. If the governments don't restore confidence then a "Bill Gates" type cyberguy will come up with a new system of money and governments will lose control.

Sometimes I feel like a laboratory rat being run through a political and financial maze. In California, when we vote overwhelmingly for a proposition our tax-paid servants use our tax money to take the voters to court to over turn a result they don't like. On the financial side the public only hears and reads in the popular media what is deemed politically correct by makers and shakers. Like how is it that we have an annual surplus and the national debt continues to rise? When I get funky from all the hypocrisy, I disconnect and open my favorite book and read about people, just like me, and situations much akin to today's lust, power and greed seeking leaders. After my dose of reading about "Who really is in charge," I close my bible, smile and say a little prayer. After I write and call my representatives, then I let go and let God take over.

God bless you and yours,

Pat

# Fun Highlights 1999

Greg Ruby presented an outstanding program on Military Payment Certificates at the Orlando FUN show.

WIN Board members at the FUN show. Left to rt. Cindy Grellman Vice-President, Cindy Mohon Secretary and Patti Jaggers President.

David Sundman of Littleton Coins claimed WIN's 3rd prize (Rosewood Magnifier in a special rosewood presentation box) at the FUN show.

**Don't forget to VOTE for the ANA Candidates of your choice in the next ANA Election**

Cynthia Mohon

# From the Secretary's Desk

**WIN General Meeting at FUN Show**
**Orlando, FL January 9, 1999**

Meeting was called to order by President **Patti Jagger** at 8: 10 AM. Minutes were read and approved. Treasurer's report was read and approved. **Gloria Peters** was asked to provide the editor's report. She indicated that the journal is in need of new articles and advertising. Patti Jagger provided the fundraising report indicating that the donations for the ANA Summer Seminar scholarships were in progress at the show and the drawing for the prizes will be on Saturday. Thanks were given to the persons and companies who have donated prizes for the drawing including Scotsman Coins, **Loralei Lissor**'s employer and **Don Charters**.

**Old Business:**

The scholarship fund is sufficient for WIN to send at least 2 members to ANA Summer Seminar. There were 7 entrants for the scholarship drawing as follows: 1) **Sondra Beymer**; 2) **Marlene Highfill**; 3) **Don Charters**; 4) **Judith Kagin**; 5) **Patti Jagger**; 6)**Margaret Olsen** and 7) **Alison Matthews**.

The name slips were verified, folded and mixed up. **Debbie Williams**, did the drawing and the names were drawn in the following order: 1) Alison Matthews; 2) Margaret Olsen; 3) Don Charters; 4) Sondra Beymer; 5) Judith Kagin; 6) Patti Jagger and 7) Marlene Highfill. (Note: After the proceeds from Saturday's fundraising efforts were completed, it was authorized by the Board to send three members to the Summer Seminar. This was also partially due to the reduced travel costs since the first two winners are residents of Colorado.) Ultimately it was determined that the first three winners drawn would be offered the WIN Scholarships. If any of those parties can not attend the opportunity will extend to the next persons drawn.

Cindy Mohon provided a dues report and a membership report. WIN now has 122 members. Of those members, 17 are late with renewals, but a second notice will be sent out.

**New Business:**

New members present at the meeting were introduced including **Maureen Woon**, and **Brenda Bishop**.

Door Prize Drawing:

There were a number of donated door prizes and five fortunate persons were rewarded for attending the meeting.

The business portion of the meeting was concluded and our speaker, **Greg Ruby**, was introduced. Greg presented a program on Military Payment Certificates with slides which outlined the earliest certificates to the most recently issued. The talk was beautifully organized and stimulated strong interest in these attractive collectibles.

Meeting was adjourned. Refreshments were provided. Twenty seven members and guests attended the meeting.

Respectfully Submitted

Cindy Mohon

**WIN General Meeting**
**Long Beach Convention Center**
**February 13, 1999**

Meeting was called to order at 8:05 AM by **Cindy Mohon** in the absence of the President and Vice President. The minutes from the FUN show were read and approved. The Treasurer's report was given. The total amount in the checking and savings account is $8007.00 with current outstanding obligations of the scholarship costs for the three members we are sending to ANA Summer Seminar. In the absence of the Board Member at Large who is in charge of fundraising Cindy Mohon provided a report on the 50/50 donations given at this show. A total of $450.00 was collected which netted $225.00 for WIN. The active member on the floor who sold tickets was **Christine Dunfield**. Thanks, Chris. The winner of the drawing was **Trudy Jordi**. Congratulations, Trudy.

Editor's report was provided by **Gloria Peters**, who indicated that there is a motion before the Board to reduce the number of newsletters to 3 per year. This is due partially to problems with the distribution of the October newsletter since the demise of the Silver Dollar Show which was normally our major distribution for that issue. It is also related to reduced advertising participation for the newsletter, inadequate amounts of material being presented for publishing and the difficult holiday schedule for the editor.

**Sandy Gulde** indicated that there is a very large show being introduced which will be an ICTA and Silver Dollar Roundtable co-sponsored event and will be held in Columbus, Ohio in the fall. She suggested that WIN may want to do a double run of the July issue to meet the demands anticipated from this new show. The winners of the donated prizes at FUN were announced. And it was also reported to the membership that WIN will be able to send three winners to the ANA Summer Seminar which is due to the reduced travel expenses from the two winners who live in Colorado and increased efforts for fund raising.

There being no new business, the door prize (a nice EBAY T-shirt donated by **John** and Sandy Gulde) was won by **Mary Sauvain.**

The business portion of the meeting was concluded and the lecturer was introduced. Mr. **Bob McLaughlin** of Maximum Security talked about "Security Consulting." This lecture introduced the types of safes and locks as well as important considerations when a person is shopping for home safety.

Respectfully submitted,

Cindy Mohon

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**Please send your change of address to:**
**Cindy Mohon, Secretary**
**14252 Culver, #490**
**Irvine, CA 92604**

# Lucky Winners

At the Orlando show WIN had six winners of our fund raising drive.

1. 1993 Prestige set--donated by **Lorelei Lissor**. Won by **Judith Kagin**.
2. Chile Pepper framed needlepoint made and donated by **Dorothy Baber**. Won by **Will Rossman ANA Governor**.
3. Rosewood Magnifier in rosewood box --donated by **Jerry Morgan Scotsman Coins**. Won by **David Sundman-Littleton Coins.**
4. Canadian Proof Set 'Tiny Treasures'--donated by **Jerry Morgan Scotsman Coins**. Won by **Rocky Lertchitvikul.**
5. 1998 Proof 50 Cents Canadian in Presentation Holder -- donated by **Don Charters & Scotsman Coins**. Won by **Gary Lewis, ANA Governor.**
6. 1998 Canadian Mint Set--donated by **Don Charters and Scotsman Coins**. Won by **Patricia Davis, Centennial Coins.**

**WIN sincerely thanks our donators to our Scholarship Fund.**

## Scholarship Winners for 1999

Alison Matthews and Margaret Olsen were drawn as one & two in WIN's ANA Scholarship drawing at the FUN show this year. Don Charters was the third name drawn. It was decided (later) by the board to offer Don a scholarship in addition to the two top winners. Both Alison and Margaret are residents of Colorado, thus eliminating two airfares.

**Congratulations to all of our winners!**

To our WIN members who were not so lucky this time, please get your names and applications in for the next drawing---for the year 2000. The course offerings at the ANA Summer Seminar just keep getting better and better.

**WIN Journal Changes By-Laws and Journal Publication Dates.**

For contributors to the WIN Journal...and advertisers this is important. Our next deadline for submission of either articles, announcements and ads is June 1st for the August (ANA Summer show). Please see page 3 for a fuller explanation.

# Fun Highlights-1999

**Don Charters, WIN member and Patti Jaggers President prepare to call out the names of WIN's fundraising winners at the FUN show.**

# Introducing our Newlyweds

Jerry Lebo and Helen Carmody-Lebo

Congratulations and Best Wishes!!

# *GREAT EARTHQUAKE & FIRE of 1906*
# *"THE GRANITE LADY"*

**The United States Mint Building as it appeared on Sunday immediately after the earthquake and fires. The foreground show the devsation surrounding the Mint. Temporary tents were set up for those without shelter. Water from the mint made this spot highly desirable. The American flag was draped on a temporary staff from the gable peak after the halyards and regular staff were burned when the fire swept over the building on the first day of the disaster.** 1

**By Cynthia Mohon**

## Oakland, CA
## April 18, 1906 at 5:13 AM

A former newspaper reporter, Frank Aleomon Leach, had been appointed Superintendent of the San Francisco Mint; and provided a first person description of the 1906 earthquake and fire in San Francisco, CA. He was also instrumental in multiple recovery efforts in the weeks immediately after the disaster by his creative use of the mint to relieve human suffering as well as providing a foundation by which the financial services to the community could be restored..

Mint Director Frank O. Leach was still in bed at his home when his house began to "dance a lively jig, jumping up and down a good part of a foot at every jump, at the same time swaying this way and that; the walls and ceilings were twisting and squirming, as if wrestling to tear themselves asunder or to throw the other down. Then there were the terrifying noises, the cracking and creaking of timber, the smashing and crashing of falling glass, bric-a-brac, and furniture, and the thumping of falling bricks coursing down the roof sides from the chimney tops." 1

Oakland had suffered severe damage from the earthquakeand scattered fires. Three people were killed; and life didn't return to normal for many months.

Satisfied of his own family's safety, Frank Leach's attention turned his responsibilities as Mint Director. He sought to find his way to San Francisco. Even at a distance the boiling black smoke made it clear that San Francisco was in worse shape than its neighboring communities He gained special permission to ferry to the city. Authorities were already restricting movement into the damaged city. Refugees were being ferried to neighboring communities and only authorized officials were being allowed to go the other direction. Mr. Leach's documents were accepted and, upon landing, he struggled through the fires to reach the "granite lady," his professional responsibility. His route took him North along the docks because Market, Mission, Howard, Folsom and other parallel streets on the South were blocked by flames. He traveled through the outpouring refugees to Jackson or Pacific Street and went

west around the fire. Discovering fire fighters resisting the fires at Sansome Street, it appeared there was some hope that properties west of that boundary might survive the fire. This hope was destroyed when the fire "reached a tall building between Clay and Washington streets which was filled, from cellar to attic, with inflammable goods. This structure made a terrific blaze, which was communicated to some frame buildings across the street which were very flimsy." Gaining speed and strength the fire-storm "jumped from Sansome to Montgomery, then from the latter street to Kearny, seizing upon Chinatown."[1]

At the mint site he found that much of the territory from the South and East had already suffered much fire damage; and the multiple fires to the North and West had merged into an immense monster that posed the greatest threat to the mint building. Inside he found 50 employees working to save the building. Leach toured the building to assess the strengths and dangers. He had all combustibles moved away from the walls and openings on the North and West sides. At one o'clock Frank Leach viewed the San Francisco skyline from the roof of the mint. There was a "terrific mass of flames sweeping down upon us from Market Street....It did not seem probable the structure [Mint] could survive."[1]

**"South-of-Market Building. Hundreds of buildings collapsed in this area as the structures sank into the liquefied ground. Hundreds of people were crushed or trapped in the wreckage of such buildings which burned before anyone could be rescued." [2]**

The U. S. Army sent a squad of ten men, which brought the fighting force to 60. These were divided into squads to work on each floor. Fortunately the Mint had two water sources, including two large water storage tanks on the roof and an artesian well. Also a water piping and hydrant system had been completed on April 8 which would supply water to the roof and each floor. This had been installed in order to combat any prospective fires inside the building. No one could possibly have imagined the magnitude of the threat that this new water system would be asked to handle. The hydrants on the roof were supplied by the well and a strong pump in the boiler room, which enabled the defenders to direct a strong stream of water to any part of the roof. The basement was supplied with a supply of water from the two water storage tanks on the roof. The least protected areas were the second and third floors where men worked almost wholly with buckets." Each man bravely held his post even though many of them had homes in the path of the fire.

Next Mr. Leach turned his attention to a prospective escape route in case the efforts to save the building failed. He observed that the buildings immediately to the South had earlier burned to the ground. He concluded that the crew could probably survive in the smoldering ruins on the south side until an opening in the wall of fire would enable an escape.

Suddenly the building became almost dark as night as the black smoke preceded the advancing flames, and a "tremendous shower of red hot cinders" fell upon the roof (as much as 20 feet deep against one fire wall) and into the center court. Two crews were shooting water from hydrants at each end of the court in an effort to control the several instant fires created by these falling coals and cinders. Leach feared the battle was lost because so many separate fires were started. When it seemed impossible that the mint could survive, the coal shower suddenly diminished and hope in the fire fighters was renewed. Leach hurried on to the upper floor where he feared the next battle would be fought. The buildings across the alley were fully involved in the fire-storm and "great masses of flame shot against the side of our building as if directed by a huge blow-pipe." The glass in the windows "melted down like butter; the sand stone and granite, of which the building

The last of Famous China Town. Dupont and Clay Streets.
"No part of San Francisco suffered more than this locality, it was completely wiped out, and will never again be the home of the Chinese."[2]

was constructed, began to flake off with explosive noises like the firing of artillery." At that point the roar of the fire, sounds of rock explosions and the collapse of neighboring buildings were so great that the fire fighting crew thought that part of the north mint wall had collapsed. Gouts of flame lanced through the melted window frames threatening to set the interior woodwork on fire. Dense smoke also contributed to the problems of the fire fighters with some of the men being forced to retreat to more breathable air on the floor below. Just when the Director was sure that the battle was lost, the air cleared and the men rushed forward with exulting shouts to engage the fire in battle once again. Once again the battle was leaning toward the crew's success, when word came that the roof was on fire and flames were rapidly getting out of control. The men were requesting a hose stream. Leach sent back word that the hoses were still needed on the 3rd floor; and as soon as the floor was out of danger, the crew would begin fighting the roof fire from underneath in the attic. Mr. Leach knew that the roof would burn slowly because it was covered with copper plating. Soon afterwards the flames shooting into the windows abated even though the glow of heat emanating from the burned north side was unbelievable. Since the third floor appeared to be out of immediate danger, the hoses were used to fight the roof fires, rapidly bringing it under control. A great cheer went up from the men. The mint was saved!

The men had been fighting the fires since early morning with a first onslaught from the south and east, the second ferocious attack from the north and west. It was now 5 PM, 12 hours after the earthquake, and the men were exhausted; but they had no relief crew available. The crew was divided into watches and they were stationed at exposed areas of the mint. Buckets of water were filled and hoses stretched in readiness with the boiler room kept stoked in preparation to deliver pressure if needed.

With the mint apparently out of danger, Frank Leach left to go to Oakland in order to prepare and send a report to Washington DC about the status of the mint. The area outside the "mint was one of utter ruin, desolation and loneliness." All the large business blocks, the Metropolitan Temple and the Lincoln School, which had been intact upon his arrival, were now piles of smoking and blazing ruins. Fallen trolley poles, tangled wires and other debris lay in the street emanating incredible heat. "It seemed as if all the people and buildings of the city except the mint and its defenders had been destroyed." His initial damage report to Washington DC indicated that the mint building had not

**"Mission and Fifth Sts. All Buildings burning around the U.S. Mint. $200,000,000 in the mint."[2]**

been damaged much by the earthquake itself, and suffered the loss of all the windows on Mint and the backside third story. He indicated that the adjusting rooms and refinery were damaged some and some outside damage was suffered.

The following morning Mr. Leach was exceedingly disturbed by the sights on his way to the mint: but was thrilled to see the American flag floating from an improvised staff. The national colors "thrust out from the front gable peak of the mint building, the staff from which it was usually flown having been burned. The waving flag confirmed our victory over the fire demon in the contest of the day before, and proclaimed a haven of some comfort for all who could gather under its folds, and a nucleus in the restoration of the city." Since the fountains in front of the mint were fed by the artesian well inside the building, it provided a safe source of water. Hundreds of the refugee and homeless public had discovered this resource and an encampment of tents and shelters had been erected on the sidewalks and lawns surrounding the building. Mr. Leach arranged to have two more pipelines of the fresh, safe water extended to the outside of the mint. Courtesy and assistance were provided to the people who could be assisted, and some of the ill and injured were sheltered inside the mint at night.

In one incident on the second day, some of the soldiers who were stationed to stand watch with the mint employees acquired some liquor and got drunk, subsequently becoming obstreperous. One of them threatened to shoot the doorkeeper of the Mint who was following orders from the military officer to keep the men inside the building. Mr. Leach was called to take charge of this potentially dangerous situation. The soldier loaded his rifle and threatened to shoot the mint director. Using reason and persuasion, the soldier was appeased and unloaded his weapon. Subsequently Mr. Leach asked that the military squad be withdrawn to leave the protection of the mint to its employees. This was done. Afterwards a regular watch 24 hours mint staff continued a day.

The Secretary of the Treasury requested a report on the loss of life in this disaster as well as the status of the San Francisco banks. Mr. Leach reported that the loss of life had probably been less than reported and that all the banks in San Francisco had been destroyed while the banks in Oakland, Berkeley and Alameda were able to do business. Mr. Leach's recommendation was, "To meet the conditions the suburban banks ought to have free and prompt telegraphic transfer of funds. In view of the ruined condition of the sub-treasury, I advise making the transfers directly through the mint." This recommendation was promptly enacted by the Secretary of the Treasury and the provision was wisely extended to private individuals. "This action proved far-reaching in re-establishing a financial system and restoring confidence in the banking institutions of the city.....to say nothing of relief afforded people in private life."

The process was simple. An institution or individual in another area could deposit funds designating an individual, business or corporation in San Francisco to be the recipient. The amount deposited, identity and address of the beneficiary would be wired to the mint. A notice would be sent out and the recipient could report to the mint to present identification and claim the funds. The transfers ranged from $40 to over $1,000,000 each. Forty million dollars ($40,000,000) were transferred in less than the first two weeks. On the first day Mr. Leach handled the entire transactions, by the second day he recruited the assistance of a clerk. By the third day the entire complement of clerks was needed to handle the work. During this incredible volume of business only one transaction went to the wrong person. That error (a $300 transfer) was discovered shortly

after it occurred and the funds were recovered.

This process greatly helped the business community but didn't resolve the greater on-going problems of the financial infrastructure. Mr. Leach determined that he needed to act decisively in order to assist the bank and business houses to open again to "supply the needs of the general community of the state." Business remained suspended. Individuals could not withdraw any part of their funds and, for the time being, their checks were also "no good" due to a general lack of confidence in the system. "Realizing that one of the greatest aids in the relief of the condition was to re-establish the San Francisco sub-treasury," Mr. Leach contacted Assistant Treasurer Jacobs and provided him with office space in the Mint as well as an advance of all the funds he needed. Although Mr. Leach did not have the Secretary of Treasury's permission for this action, it was praised and subsequently approved. Another action was to give the commandant at Mare Island navy yard, $50,000 to meet payroll. In a matching action Mr. Leach allowed the Selby Smelting and Lead Company ("...probably the distributor of the greatest amount of actual cash of any business agency on the coast...") to establish quarters at the mint. Mr. Leach implored the company to resume purchasing bullion and that the mint would purchase it immediately. This action resulted in sending out funds averaging $225,000 daily.

Another problem was the banks. The funds of depositors and the records of the banks were buried or destroyed. The banks, to meet the needs of their depositors, had funds transferred from points in the East to their credit at the mint; but the banks had no place at which they could keep this money and open up for business. Mr. Leach proposed that the banker's association "should organize an emergency, or central, bank representing all of the banks of the city, using the funds in the mint to their credit as the capital for the emergency bank, the banking institutions forming this central bank to establish offices in various parts of the city, where they could issue checks on the central bank in favor of their clients, the central bank to be officered by men of their own selection." Since this plan met the favor of the banking community, Mr. Leach further offered quarters for this emergency/central bank in the mint. The plan worked beautifully and remained in operation for several weeks until the individual banks could re-open for business.

Mr. Leach was called upon by President Roosevelt to act as custodian of the relief funds which were charitable contributions being sent to San Francisco from throughout the nation. The relief funds came in all denominations, from nickels to big bills. "One donation of $5000 from a street railroad company was all in nickels." As soon as a general relief committee was organized, Mr. Leach gladly relinquished this job.

Since many of the mint employees' homes had been destroyed, Mr. Leach organized shelter and subsistence for the employees. Since some of his workmen understood cooking, they soon had an "efficient restaurant established in the building. One day we fed 124 people at the noon meal. The restaurant was continued until places outside were established, relieving us of the necessity of feeding the employees."[1]

The mint engineers also changed one of the large motors into a generator, which provided enough electricity to light the interior of the mint building and some of the immediate streets surrounding the mint. This raised the spirits of the people camping outside the mint.

A final episode of damage occurred at the mint as a result of the earthquake. Many of the buildings which were no longer safe were being dynamited to bring them to the ground. Apparently the crews working with the explosives were not very experienced because the charges they used were greatly over-estimated and did extensive damage to the remaining windows at the mint as well as putting employees and citizens at serious risk of injury or death. Despite Mr. Leach's complaints to the authorities, every blast resulted in more damage to the building.

* * *

"The Great San Francisco earthquake registered from Coos Bay, Oregon to central Nevada, to Los Angeles. The area of damage extended about 400 miles and for a distance of about 30 miles on either side of the fault line. All structures standing on or crossing the fault were destroyed or badly damaged. Casualties were caused by the falling debris and the subsequent fire which burned for four days. South of Market tenements collapsed as the ground liquefied beneath them. Many of these buildings immediately caught fire and trapped victims could not be rescued. The number of dead could not be estimated exactly and a re-evaluation of the data which was done in the 1980's placed the total earthquake casualty toll at more than 3,000 from all causes. A major aftershock struck the damaged area at 8:14 AM and caused further panic and collapsed other buildings. Various fires started throughout the city including one at 395 Hayes Street which would destroy part of the Western Addition, the Mechanics Pavilion, the City Hall and would jump Market Street at Ninth. Winchester Hotel caught fire at Third and Stevenson Streets, collapsing at 11 AM. Hearst building at Third and Market Streets caught fire at noon. St. Mary's Hospital at First and Bryant was abandoned to the fire at 1 PM. Entire area in the Financial District, behind the Hall of Justice, was on fire by 1 PM. The Claus Spreckels Building, at Third and Market took fire at 2 PM. Dynamiting of buildings around the U.S. Mint at Fifth and Mission streets began at 2:30 PM.

Looters were shot by orders of Mayor Schmitz. On April 19 the Great Fire reached Van Ness Avenue during the evening. The army dynamited mansions along the street in an attempt to build a fire break. The fire burned as far as Franklin St. by 5 AM on April 20th then attempted to circle south. At the foot of Van Ness, 16 enlisted men and 2 officers from the USS Chicago supervised the rescue of 20,000 refugees fleeing the Great Fire. It was the largest evacuation by sea in history; and probably equaled the evacuation of Dunkirk during WWII. On April 21, the fire that swept Mission District was stopped at 20th and Dolores streets by 3,000 volunteers and a few firemen who fought the blaze with knapsacks, brooms and a little water from a hydrant at 20th and Church. The Great Fire burned for four days after the earthquake."[3]

**Bibliography:**

1. "*Recollections of a Newspaperman.*" Frank A. Leach Published 1917. Reprinted by Bowers & Merena under title *Recollections of a Mint Director.*
Portion related to 1906 earthquake is also web published by San Francisco Museum under URL www.sfmuseum.org (1906 exhibit).

2. Photos and captions are from *San Francisco Destroyed,* C.N. Caspar Co.Publishers. Photos Copyrighted 1906, by Hodson & Welsh.
"Pictures contained in this book of ruins were obtained under very trying circumstances by Mr. Burt Hodson of Sacramento, Oakland and Stockton, with the assistance of Mr. F.M. Walsh of San Francisco Evening Post, April 21st or the day after the great had burnt out. It rained hard on the 22nd and 23rd, it being very cloudy and smoky, making it impossible to obtain pictures during that time. Gen. Funston had ordered many of the ruined buildings blown up or shot down." "....we can truthfully say that no photographs were taken by any other professional photographer on the 21st and 22nd, i.e., immediately following the fire. It being almost impossible to get through the military lines, at that time."
Other information was obtained from the *1907 Mint Director's Report.*

3.The San Francisco Museum website at *www.sfmuseum.org* Gladys Hansen's "*Chronology of the Great Earthquake, and the 1906-1907 Graft Investigations*" which was published on the internet at *www.sfmuseum.org/hist 10/06timeline.htm.*) The San Francisco Museum has presented an excellent website which is commended for all parties interested in San Francisco history.

4. Other information from 1907 Mint Director's Report.

**Addenda:** Frank Leach received many telegrams of congratulations from various dignitaries.

From Honorable L. M. Shaw, Secretary of the Treasury, Washington, D.C.a telegram "Accept thanks for your heroic conduct, and that of the men under you.....It requires courage of the highest rank to defend a single building from within while everything burns on four sides....." Very Sincerely Yours, LM. Shaw.

F.A. Vanderlip, Superintendent, United States Mint, San Francisco, Cal. expressed his congratulations to Frank Leach and stated" I realized more than ever the value of the sort of training which a successful newpaperman receives. I am sure that no other official of the government on the spot could have written so lucidly and briefly, or have expressed so much in a few words.....".

Dear Mr. Leach:--The Bureau of the Mint is living in the light of your glory these days. We are all very proud of the work done by yourself and helpers who saved the mint while fire swept by on all sides. It was a great achievement.....Geo, E. Roberts Director of the Mint.

In July, 1907 Frank Leach was appointed a bureau chief in the Treasury Department following the resignation of George E. Roberts, Director of the Mint at Washington D.C.

Frank Leach responded to Mr. Vanderlip ...."While the situation imposed increased labor and greater responsibilities, I assure you I enjoyed it, for there was real pleasure in contributing to relief and to the work organizing and restoring financial conditions. The mint building is a busy place, housing the "Bank of All Banks," the sub-treasury, the cashier's department for the relief fund, office of the Selby company, and our own business. As there were no eating or lodging places for a great distance, I had to provide lodgings in the building for a lot of my own men and start a restaurant for their subsistence and the accommodation of many others in the mint building. We fed over 100 people for a few days, but now the number is considerably less.

The building had a close call from destruction. It was on fire inside of the upper story and roof many times. There is quite a section of the roof that will have to be replaced. During the worst part of the fire around the building, burning embers and red hot cinders rained down upon us in perfect showers, and they would find lodgment against every projection on the roof, and in one place for twenty feet long they accumulated to the depth of about two feet. This was about the time the building was being scarred up as you see it in the picture. The windows there were all burned out, and the boarding up shown in the picture was done the day after the fire. The hose streams we had on the inside of the building and roof enabled us to prevent the fire getting any serious foothold. I had a brave lot of fellows who stood up to the fight while their flesh and clothes were scorched. I did not expect to save the building. It was sufficiently hot to make trouble for us on the south and west sides, and as the buildings on the north side were larger, taller and nearer, with the wind against us, It appeared to me as if no possible power could protect the building from destruction, but the character of the structure and our fire plant won the day. By the way, the latter was completed only about ten days before the fire....." Yours truly, Frank A. Leach

Dear Mr. Leach:--The Bureau of the Mint is living in the light of your glory these days. We are all very proud of the work done by yourself and helpers who saved the mint while fire swept by on all sides. It was a great achievement....." Geo. E. Roberts Director of the Mint.

In July 1907 Frank Leach was appointed a bureau chief in the Treasury Department following the resignation of George E. Roberts, Director of the Mint at Washington D.C.

Frank A. Leach

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# TRAVEL TIPS

## New airline hopes to fill the small-city-gap

**By Michael Conlon-Reuters**
**Orange County Register**

The ideal business trip by air is probably the one that doesn't require a time-devouring change of planes or airlines, or a lengthy layover at a busy airport.

But travelers headed to and from many midsize and smaller cities in the United States usually get a trip to Chicago, Atlanta, Kansas City, Mo., St. Louis, Dallas, Denver or any number of other big-city airports whether they want it or not.

That, combined with the lack of competition and resulting high airfares in some underserved markets, has spawned a number of start-up airlines in recent years.

One new airline that may start service soon should come as good news to business travelers on both coasts as well as the Midwest.

Des Moines, Iowa-based AccessAir plans to offer service from Los Angeles and New York via Des Moines; the Davenport Iowa-Moline, Ill, area; and Peoria, Ill. Roger Ferguson, chairman, president and chief executive of AccessAir, told Reuters on Nov. 23 that he hoped the airline would be in service to 45 days' The carrier has its roots in several major Midwestern companies, which invested $15 million in search of better service.

Ticket prices, Ferguson said, will probably run 30 to 40 per cent lower than those charged by major carriers that now serve Des Moines. The 117-passenger planes will offer two classes of service. One is a 51-seat "corporate coach" section, which Ferguson describes as "similar to short haul servicein Europe. Ferguson estimates that 55 percent to 60 percent of the demand for AccessAir's service will come from the midcountry cities it serves. AccessAir would like to expand service on both coasts to such cities as San Francisco, Seattle, Washington and Miami, the airline has said.

Serving both coasts as well as the major Midwestern companies should help AccessAir avoid what Ferguson calls the "empty trolley" syndrome, where a plane leaves one end-of-the-line destination nearly empty.

Tim Martin, communications director for Pioneer Hi-Bred International, a $1.8 billion plant-genetics company in Des Moines with operations in more than 100 countries, says that airfares from Des Moines are so high that it's not unusual for both leisure and business travelers to drive to Kansas City, Omaha, Neb., or Minneapolis to catch a plane.

## Turkey, Thailand Areas of Concern

**By Mark Avery**
***The Orange County Register***

The U.S. State Department has issued new "public announcements" concerning travel to Turkey and Thailand.

In Turkey, the State Department said, violence linked to Kurdish separatists has raised concerns, especially in Istanbul. Some separatists have announced their intention to target Turkey's tourist industry, which might mean attacks on visitors.

In Thailand, the agency says, recent threats of kidnapping of Americans by drug traffickers in the area north of the Chiang Mai and Chiang Rai provinces makes this area possibly dangerours to travelers.

"Public announcements" are issued when the State Department is concerned about safety in an area because of generalized threats. It recommends that American citizens traveling to or residing in these areas review their personal safety measure s and keep in contact with the local U.S. Embassy or Consulate. The announcements are a step below "travel warnings," which are issued for areas where Americans are in imminent or generalized danger, usually because of anti-American policies of the government or terrorist activity.

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# THE BIBLIOPHILE

**By Ken Bressett**

***Utah Trade Tokens.***
**By H. Robert Campbell.**

You probably recognize the name of this author. If not, it may be because he is better known to you as "Bob" Campbell. He is a member of W.I.N., and currently serves on the Board of Governors of the American Numismatic Association. As of this writing, he has just announced his candidacy for the office of President of ANA. In between all of that activity, Bob has somehow found time to run a major coin store in Utah and complete this comprehensive reference to the tokens of that state.

**Ken Bressett**

I will have to admit that before reading this well-written book I had no special interest in the subject other than an appreciation of the desirability of those few tokens showing the famous Mormon Temple. I was aware of a few hundred other Utah tokens that I had seen over the years, but the massive number of pieces listed in this study came as a complete surprise. Over 4600 different listings of Utah tokens are included in this book. Each of them shows details of their rarity, type and value. Special comments by the author tell about the history of important issues, counterfeit pieces, and just about everything anyone could ever want to know in relation to this fascinating area of numismatics.

Bob says that it took him over eighteen years of research, study, and note taking, as well as two years of-writing to complete this book. That may be an understatement. The amount of dedicated work that went into this textbook shows on every page. It had to be a labor of love, and the result is a quality reference that will well serve the needs of the growing interest in Utah tokens well into the future. I was especially enthralled with the information given on those classic pieces showing the world-famous Mormon Temple, and certainly appreciate them all the more after reading about their importance to this series.

Utah Trade Tokens is the first catalog listing of all tokens contained in all major collections known to the author. The survey was done with the cooperation of many collectors who were eager to share their information with others in the form of this comprehensive book. Alan Weinberg, of Woodland Hills California, one of the best-known collectors of this series, commented "This book is, in my opinion, the best overall trade token reference in terms of binding, color , cover valuations, town rarity listings, breakdown of most popular classifications, and personal heart-felt anecdotes. There is no other token reference that matches it."

Bob's introduction to this series is bound to capture the attention of all true collectors. It gets right to the heart of the subject and is intriguing enough to make anyone want to start, or expand, a collection of these colorful pieces. The tokens are listed according to the city or town where the business, or merchant, was located. There is also a listing of "maverick" tokens, for those without indication of where they were made. One part that I found particularly interesting was the listing of tokens by topic or type of business, such as dairy, saloon, coal company, or bakery.

Utah Trade Tokens is illustrated with black and white images of many of the tokens, also includes numerous full color pictures. It is printed on high quality paper and is available with either a spiral-bound soft cover, or highquality hard cover. Its 330 pages are 81/2 x 11 inches and well laid-out to make it convenient to find whatever you are looking for among its numerous listings. The book is an absolute must for any collector of this series, and is highly recommended to anyone who has even a passing interest in state tokens.

You can order this book through H. Robert Campbell 1123 East 2100 South, Salt Lake City, UT 84106. The spiral-bound edition is limited to 500 copies and while the regular price is $39.95, it is being offered for $30.00 to WIN members. It's a big book, so add $3.00 for postage and handling. The hardbound edition is limited to 50 copies and is available for $65.00 to WIN members (add $5.00 P&H).

## Numis Mania

Answers from page 22

1. Francis E. Spinner, Treasurer of U.S.
2. Daniel Boone
3. General McClellan had studied the science of war at West Point under General Lee.
4. Fractional or Postage currency.
5. Thomas L. Elder
6. 1911
7. The Battle of Antietam half dollar

# Mentor - An Angel in Disguise

by Gayle K. Pike

To many mentor is just a word but to some it is another word for an angel.

I married a coin dealer. For 10 years I worked at his side. He was glad to have me do the books. He was glad to have me run to the bank. Glad to have me do correspondence, bake cookies for the Christmas open house, vacuum the carpet or clean the bathroom at our store. He was even glad to have me sit behind a bourse table at a show and politely tell customers "my husband will be right back and he has to price the coins." That was OK. But to learn to price the coins myself - No way! To learn why a coin was valuable - no way. To learn to grade a coin - no way.

Every effort to learn met with resistance. "You know all there is to know" or "you know all you need to know because the rest is just technical stuff' he would tell me.

Then one day things changed. The word divorce ended my life of being a coin dealer's wife and knowing all I needed to know. So I was a great bookkeeper. If you haven't the knowledge to buy or sell a coin then you have no need to keep books on that coin.

Enter my first mentor or angel # 1. I liked the coin business. The people, the travel, but I lacked the knowledge. You might say my first mentor kicked me in the rear end. He kept reminding me that if you want something you gotta work for it. That life doesn't come on a silver platter. He had worked many years to build his business success and if I wanted to make it I would have to quit feeling sorry for myself and just do it. "Just do it" sounded so easy when he said it. But with his help over the next several years I learned. Little by little things made sense. He worked with me. he guided me **and** he pushed me. Sometimes he pushed me till it hurt, but in the end it came together. I know that I would not be in this business today had this person not taken me under his wing and been my mentor.

I have been very lucky. I have had 2 mentors. The first was the reason I am in the business today. The first taught me I could do it. The second taught me to grow. He encouraged me to be all that I can be, to borrow an expression from the army.

I have been a dealer since 1971 and on my own since 1981. I dealt mostly in jewelry since I was somewhat knowledgeable in that area. For many years I have shared tables with a Florida Currency dealer but currency was a forbidden zone. Those fragile bits of history that you see handled so gently. As I looked at his cases filled with paper or heard people ask for notes it was a mass of confusion. Legal Tender, Demand Notes, Experimental, US Note.

Where did all these names come from? Couldn't our government make up its mind? Then there were seals of red, blue, yellow, green and brown. All with a special meaning I had struggled for years on a casual basis to make heads or tail of this 'soup' but to no avail. Well maybe, I did understand silver certificates but that's not saying a lot. I had asked questions of my dealer friend but his answers really didn't inspire me.

I am a slow learn. I'm definitely not dumb but knowledge must be presented to me in a certain way for me to retain it. I tell my mentor he missed his calling by not being a school teacher. For he has the manner to be able to impart knowledge. I am sure all of us had one teacher in high school or college who stood heads above all others in his ability to teach. Well, that's my second mentor.

The gift of knowledge came in a strange package. For me it was in the form of a Kelly book. My mentor collects National bank notes himself. A man named Don Kelly wrote a great book on them and his book is nicknamed the Kelly book.

One day a copy of the Kelly book arrived, a gift from my mentor. It was probably the most meaningful gift I have ever received. For it brought me the gift of knowledge. I was mortified when the gift arrived as it was a very expensive book. My mentor shrugged it off saying that it was a good business investment and that maybe someday in my travels I would find a note he needed for his collection or a better note that he might help me with and be cut in for a small part of the profit. I thought "fat chance" that I would ever find anything like that. But I had to try. He had such confidence in me. I couldn't let him down. He inspired me to do something I just knew I could not do. And you know what--- I did do it. We have both made money many times from his gift of the Kelly book.

But a little knowledge creates a thirst for more. So I got other books and started asking a million questions. This is a person that sat for hours with me answering questions some of them over and over again until it sank in. This is a person that after working a bourse floor all day and an auction till 1AM was willing to sit with me for several hours patiently teaching me about currency.

How many of us would be so willing to give so much of our time?

It is important to know something is AU but more important it is necessary to know why. "Why" is the key to learning.

My mentor is a very low key person. Few people know the depth of his knowledge. I feel very fortunate to have him as a teacher. I try to pass on some of the knowledge to collectors at a show who are admiring the currency and just getting started. Perhaps I can pass on just a bit of what he has taken his valuable time to share with me.

Helen Carmody once said that it was important that we take our vocation seriously. "Women in Numismatics" was created to provide both recognition and encouragement. How better can we do that than to recognize how others have contributed to our growth and to make sure that its passed on as we contribute.

I would have given a million dollars for there to have been an organization such as WIN when I started out on my own. To have known that there was a group of women (and men) that would have been willing to help me would have been great. I was lucky I had a great mentor right from the start but I can't help but wonder how many have been lost to our profession because they weren't so lucky.

So become a mentor. Perhaps you will change someone's life. Perhaps they will hold a place for you in their heart as I always will for my two mentors.

# W.I.N. Members Run For A.N.A. Board

It is nearing election time for the A.N.A. Board of Governors. W.I.N. supports our members in this endeavor and we wish them all the best. The following are the candidates' own statements.

### PRESIDENT
### Bob Campbell

**1. I believe that all Board Meetings during ANA Conventions should be open to the members.**
It seems that we need only have closed meetings for mediation of complaints and salary negotiations. Such meeting could be held before conventions or over the phone. If we can conduct board meetings on the phone, it seems that we should be able to conduct any other mediation on the phone, which could offer easier access and quick resolution.
**2. I believe we should restore to the *Numismatist* the listings of all ANA club's candidacy nominations.**
Clubs feel there has been a reduction in their ability to influence the workings of the numismatic community.
**3. I believe the Advisory Council needs to be given an additional title and added responsibilities of an Ethics Committee.**
**4. I believe that we should establish a "Circulating Commemorative Quarter Committee" to inform and assist members in becoming involved with the new quarter program.**
**5. I believe we need increase the family awareness and involvement with the ANA.** One way we can do this is to examine the feasibility of providing daycare service at ANA conventions for children from 18 months to 5 years of age.....
**6. I believe we need to develop an "appointed officers" code of ethics.** The thrust would be toward achieving a fiscal responsibility. For example, a guideline may require such officers to declare before the Board any honorariums received for speaking or appearing as an ANA official.
**7. I believe we need to eliminate the "one term waiting period" that is now in effect that prohibits former ANA staff members from running or holding an ANA elected office.**
**8. I believe we need to publish the voting records of each member of the Board of Governors.** The record would indicate specific motions and describe how each member voted. This would create an openness on the Board of Governors and allow member to address each member of the Board concerning a specific issue.

### PRESIDENT
### J.T. Stanton

**Why Elect J.T. Stanton?**

**As a candidate for President of the ANA, I believe it is my duty to publicize as much as possible my feelings on those topics that I feel are most critical. I will do my best to make my positions known to as many ANA members as possible.**

I am not pro-dealer or pro-collector-- I am pro-hobby. We need both the dealers and the collectors for the hobby to succeed. We need new dealers every year, just as we need new collectors every year. We need to improve the respectability of the hobby, and we need to improve the access of the hobby to new members.

We are an educational organization, and as such, we must have the educational aspects of our organization as our primary concern. The organization has the funds to expand our educational programs far beyond where they are currently. We have a solid educational history but one that can get only better with the support of the members

We must work with other related organizations for the improvement of the hobby. In my mind, there have been strong egos in the past that have hampered unity with other organizations as well as within the ANA itself.

We have an unprecedented chance to expand the hobby during the next ten years and beyond. The new quarter program by the U.S. Mint is the catalyst for many newcomers to our hobby. It is up to those of us in the hobby to do our part to encourage as many new collectors as possible. We will never have another opportunity like this in our lifetime. Yes, I said never, and I hope to eat those words. However, the fact remains that we must make the most of this unique opportunity.

I am an individual who will work for the hobby. This hobby has given so much to me personally that I will never be able to repay the rewards I have received. However, if I can serve our hobby and our organization, I promise that I will give my best and will always do what I feel is in the best interest of the association and the members--all of the members!

### VICE-PRESIDENT
### Helen Carmody-Lebo

**Helen has been a board member for several years.**

### BOARD MEMBER
### Anthony Swiatek

**Past President, 50th, of the ANA . His presidential status will change at the next election.**

Anthony has officially recognized with Presidential Awards many of the "behind the scenes" collectors, club members, organizational officers and others in numismatics who prefer to work in the background of our hobby. Anthony feels there is still much to do as an officer in the ANA and would like to be elected to the Board Of Governors. He asks for your support.

### BOARD MEMBER
### Tom Hallenbeck

**Tom has the needed experience and qualifications for the job!**

He continues to lead the fight to eliminate sales tax on coins and precious metals in Colorado as the President of the Colorado Professional Numismatic Association, and with a new Governor we expect our bill to be successful within weeks!

Past president of the Colorado-Wyoming Numismatic Association and the Colorado Springs Coin Club.

He is a current and past instructor of the "U.S. Coin Grading" and Advanced Coin Grading" classes at the ANA Summer Seminar.

✓He was General Show Chairman for the ANA's 105th Anniversary Convention held in Denver in 1996.

He is life-long Collector and has been a full time dealer of Coins, Bullion, Paper Money and Medals & Tokens for the last 14 years.

✓He still has Good Genes! Ken and Tom Hallenbeck are the only father and son ever elected to the ANA's board of governors.

**✓The ANA's mission is educational, let's never forget that.**

Continued page 21

# W.I.N. Members Run For A.N.A. Board

It is nearing election time for the A.N.A. Board of Governors. W.I.N. supports our members in this endeavor and we wish them all the best. The following are the candidates' own statements.

### BOARD OF GOVERNORS
### John Wilson

**Dear WIN Members I am declaring my intentions to run for a third term on the American Numismatic Association Board of Governors (1999 - 2001).**

I have been an avid numismatist for the past 26 years and a retired Milwaukee County Deputy Sheriff. My interest in collecting encompasses U.S. and foreign coins and paper money, tokens and medals, ancient coins, porcelain coins and medals, numismatic books and exonumia. Collecting led to exhibiting throughout the United States from California to Florida. Along with my wife Nancy, we have won many national, regional and local club awards. In 1998 both of us were also honored with the Florida United Numismatists, A. J. Vinci Memorial - Excellence in Numismatic Education Award.

Nancy & I have promoted the hobby by making available to non-profit organizations over 30 souvenir cards (to promote their show or event) .

I have always believed in working diligently to promote the hobby within the ANA and especially with young numismatists. As a reelected member of the Board of Governors, I would work just as diligently to retain and bring new members to the hobby and promote numismatics. I would continue to be open minded and fair to all members of the ANA, whether they be collectors or dealers. My dedication and loyalty is for the betterment of the hobby of numismatics. I would make sane and rational decisions and work within the budget - and keep it balanced. I would also continue to have conservative views as an ANA Governor. When an important vote takes place, I will always try to do what is best for the hobby and our members. I will always listen to your viewpoints whether they are positive or negative in nature.

Your vote in the summer elections is also greatly appreciated. Put a hard working and dedicated numismatist to work for you on the Board of Governors. Thanks for your support! If you have any questions please write: John Wilson, P. 0. Box 27185, Milwaukee, WI 53227 - 0185, Phone (414) 545-8894 or EMail: johnancy@execpc.com Thank you for your time and happy collecting.

### BOARD OF GOVERNORS
### Patti Jagger

After working at both dealer and public registration for most of the major shows over the past ten years, I have heard more suggestions and occasionally a compliment than most of us would find possible. Deciding to campaign for a Governor's seat of the A.N.A. was not an easy decision. I have served on every W.I.N. board of directors since it began, serving as President for the past three years. And I know just how much work such a commitment demands to do the job right.

I believe every elected officer has an obligation to each member who belongs to the organization he or she serves, and this includes an open voting policy. ANA staff are expected to work with the Board and as such should be invited to the Board meetings. Closed meetings would be limited to contracts, awards, personnel and other legal matters. Make every minute count by putting limits on any discussion, motion or vote. Encourage more general member attendance at the two convention meetings; after all it is their Association.

I would like to see more communication between the individual member clubs and their regional representatives., some have lost touch completely. New blood brings new ideas and stirs the pot of imagination. These are the grass roots of the hobby and need to be nourished. We cannot educate all the collectors and hobbyists with the intensity of a summer seminar but more seminars and exhibits on the local, state and regional levels would expose both numismatics and the ANA to more prospective members. I would encourage the local clubs to establish more youth programs, perhaps a monthly guest YN column in *The Numismatist* or coin club publication. I have done many school programs and offered prizes to the children who paid attention, so I know first-hand it works. Get to know the candidates' before you vote, and don't hesitate to ask any question. They will be managing an organization of 28,000 voters, assets in the tens of millions, and a comparable budget all supported by your dues and donations. Investigate, suggest, think and, most of all, vote.
Thank you for your consideration.

Patricia "Patti" Jagger,
Candidate for Governor
E-mail- PAJagger@aol.com
Phone 817-239-3081

### BOARD OF GOVERNORS
### Gary Lewis
### Kay Lenker

**Both Kay and Gary are current board members**

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1. Who referred to the first female employees hired by the Bureau of Engraving and Printing in the 1860's, as being "smuggled" into the Department?"
2. Who is Chief Big Turtle as depicted on a 1935 U.S. Commemorative coin?
3. Why was the Battle of Antietam, Maryland, considered a "struggle between a great master and his brilliant student?"
4. What is currancy of less than $1 called?
5. What prominent dealer in the early 1900's was also known for his store cards, tokens and medals?
6. When did the production of minor coinage commence at the Denver Mint?
7. Which United States commemorative coin depicts the opposing commanders of the `bloodiest single day battle in the Civil War?

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